Washington Rural Palliative Care Sustainability Model: Tell the Story

1. **Increase revenue generating skills across the team**
2. **Negotiate contracts for value**
3. **Contribute to policy change in WA and nationally**
4. **Build volunteer contributions**
5. **Build philanthropic community support**
6. **Seek grant funding**
7. **Collaborate with payers to build a WA plan for sustainable PC**
8. **Build links to Accountable Communities of Health**
9. **Metrics demonstrate the business case**