RESPONDING TO EMOTION

1. Reflect thoughts, emotions or behavior:
   - It seems like you are having a hard time deciding between ___ and ___…
   - You have been feeling _____…
   - I see that you are crying…
   - You seem very …

2. Affirmation & respect:
   - Thank you for describing your feelings and thoughts.
   - I can do a better job as your doctor when I know how you are feeling.
   - Please tell me more about the sadness you are feeling.

3. Summarize/paraphrase:
   - We have been talking for awhile about how things are going for you. Let me see if I can summarize what you have said, then you can let me know if I'm on track …

4. Make a plan:
   - How can I help? or, What, if anything, would make a difference for you?
   - I would like to check in with you next week and see how things are going. In the meantime, please let me know if you need to talk before then.

5. Dealing with Anger
   - It sounds/appears that you are angry?
   - You appear angry, can you tell me what is upsetting you?
   - So, you are telling me that you are angry about ____, is that correct?
   - I wish things were different, how can we move forward? How can I help?

COMMUNICATION PHRASES IN PALLIATIVE CARE

Advance Care Planning
- I’d like to talk with you about possible health care decisions in the future. This is something I do with all my patients so I can be sure that I know and can follow your wishes. Have you ever completed an Advance Directive?
- What do you understand about your health situation?
- If you were unable to make your own medical decisions, who would like to make them for you? Have you spoken to this person?
- When you think about dying, have you thought about what the end would be like or how you would like it to be?
- Have you discussed your wishes with your family?

Determining Decision Making Capacity
- Will you describe your current condition? What the doctors have told you?
- Tell me the options for treating “X” that we have just discussed.
- Explain to me why you feel that way?

Breaking Bad News
- What do you understand about your condition?
- I’m afraid I have some bad news. I wish things were different, but the test results are not good; The (test name) showed X.
- Address emotional reaction (see back page)
- I want to be sure you understand what we have talked about; can you summarize for me what we have discussed?
- Write down any questions that come to mind, let’s to plan to meet again (time/date).

Quality of Life—phrases that will help you understand the illness’s impact
- How has your disease interfered with your daily activities; your family and friends?
- Have you been feeling worried or sad about your illness?
- What symptoms bother you the most? What concerns you the most?
- How have your religious beliefs been affected by your illness?
- Many patients wonder about the meaning of all this—do you?

Prognosis
- Tell me how you spend your day; how much time do you spend laying down or resting—is it more or less than 50% of the time; has this changed recently?
- Has anyone talked to you about what to expect?
- Do you have any a sense of how much time is left? Is this something you would like to talk about?
- Although I can’t give you an exact time, in general, patients with your condition live ___ wks/months to ___ wks/months.
- Based on what you have told me, and what I see, I believe you are dying.

References:
- Susan Block, MD; personal communication
Goal Setting

- Knowing that time is short, what goals do you have for the time you have left—what is important to you? What do you need to do?
- What are your goals for this last phase of your life?

Talking with Surrogate Decision Makers

- These decisions are very hard; if (patient's name) were sitting with us today, what do you think he/she would say?
- Can you tell me why you feel that way?
- How will the decision affect you and other family members?
- I believe that (patient's name) is dying.

Discussing Artificial Feeding/Hydration

- What do you know about artificial ways to provide food?
- All dying patients lose their interest in eating in the days to weeks leading up to death, this is the body's signal that death is coming.
- I am recommending that the (tube feedings, hydration, etc.) be discontinued (or not started) as these will not improve his/her living; these treatments, if used, may only prolong his/her dying.
- Your (relation) will not suffer; we will do everything necessary to ensure comfort.
- Your (relation) is dying from (disease); he/she is not dying from dehydration or starvation.

Cross-Cultural – Understanding others views of illness

- I know different people have very different ways of understanding illness...Please help me understand how you see things.
- What do you call the problem. Tell me what you think the illness does, What do you think the natural course of the illness is, What do you fear?
- Who do you turn to for help, Who should be involved in decision making?
- How do you think the sickness should be treated. How do want us to help you?
- Some people like to know everything about their disease and be involved in all decision making. Others do not want all the news and would rather the doctor talk to XX? Which kind of person are you?
- How involved do you want to be in these decisions?

Discussing Palliative Care or Hospice Referral

- To meet the goals we’ve discussed (summarize goals) I’ve asked the Palliative Care Team to visit with you; they are experts in treating the symptoms you are experiencing. They can help your family deal with the changes brought on by your illness.
- You’ve told me you want to be as independent and comfortable as possible. Hospice is the best way I know to help you achieve those goals. Hospice is a program that helps the patient and family achieve the goals you’ve just describe, it’s a team of people that help meet the patient’s and family’s physical, psychological, social and spiritual needs.

Death Pronouncement

- I wish there is more we could have done; I’m very sorry for your loss. This must be very difficult for you; is there anyone I can call for you?
- In the days to weeks to come, please contact me if I can answer any questions about your (insert relation) illness.

DNR ORDERS

Note: only discuss CPR/DNR following a Goal Setting discussion

A. When CPR is not medically indicated **
   - You have told me that your goals are________________. With this in mind, I do not recommend the use of artificial or heroic means to keep you alive. If you agree with this, I will write an order in the chart that when you die, no attempt to resuscitate you will be made, is this acceptable (ok)?

B. When CPR is medically indicated if consistent with patient goals/wishes
   - We have discussed your current illness, have you given any thought to how you would like to be cared for at the time of death? Sometimes when people die, or are near death, especially from a sudden illness, life support measures are used to try and ‘bring them back’, alternatively, we could focus solely on keeping you comfortable. How do you feel about this?

C. Sustained requests for CPR when it is not medically appropriate/indicated
   - What do you know about CPR?
   - This decision seems very hard for you. I want to give you the best medical care possible; can you tell me more about your decision?
   - What do you expect will happen? What do you think would be done differently, after the resuscitation, that wasn’t being done before?
   - NOTE: if you will honor the request for CPR. I understand your desire for CPR, but I will need some direction if you survive, since you will almost certainly be on a breathing machine in an ICU. It is very likely that you will not be able to make decisions for yourself. Who do you want to make decisions for you? Can you give me some sense of how long we should continue life support if you are not able to make decisions and there is no improvement in your condition.
   - NOTE: If participating in CPR violates your professional judgment. I understand your desire for CPR, but in my medical judgment, performing CPR would only increase your suffering and not prevent your dying. Although I would like to continue caring for you, I am unwilling to participate in CPR; it may be appropriate for you to find another physician to provide your care.

** Expected death from a chronic life-limiting diseases: advanced metastatic cancer with poor and declining functional status, renal failure on dialysis, mult-organ failure; advanced dementia; end stage liver or cardiac disease, etc.